



techstar

Instrumentation and Analytical Solutions, Service & Training

Analytical Gas & Liquid Condition & Vibration Monitoring Controls Data Acquisition Density
SOLUTIONS Enclosures Fixed Gas & Flame Detection Flow Heat Trace Level
Moisture Pressure Signal Conditioning & Isolation Temperature Valves Wireless & Telemetry

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PROUDLY REPRESENTING:



COMPANY INFORMATION

- Established December 10, 2001
- Seek to Achieve Deep Market Penetration
- Focused on End Users, EPC's, OEM's and Upstream Oil & Gas
- View Integration as Key Strategy to Gain Market Share
- Quality Hiring Practices:
 - Low to Zero Turnover
 - Employee Retention Through Benefits Package
- Annual Training for all Sellers:
 - Technical & Commercial Training
 - Telephone & Social Style Training
 - Management Support for Web-Based Training Programs
- Committed to 5S Methodology
- Facilities:

Corporate Office: Sales/Operations Building - 8,400 sq. ft.

- Training Center/Demo Area
 - Equipped with state-of-the-art audio/visual equipment
- Seating Capacity: 84
- Room easily converted to two separate meeting spaces
- Demo/Sales Presentation Area
- Exterior Customer Entertainment Area
- Strategically Located Near the Houston Ship Channel

Corporate Office: Annex Building - 6,000 sq. ft.

- Accounting, Inventory, Warehouse

Corporate Office: Annex.2 Building – 3,000 sq. ft.

- Process Training Unit

Eules Office (Dallas/Ft. Worth Area): 6,500 sq. ft.

- North Texas Sales, Inventory, Warehouse
- Training Center/Demo Area
 - Equipped with state-of-the-art audio/visual equipment
- Seating Capacity: 84

Corpus Christi Office: 3,800 sq. ft.

- South Texas Outside and Inside Sales
- Demo and Training Facility

Tulsa Office: 1,100 sq. ft.

- Sales Office

TERRITORY SALES MANAGERS



Technical Specialists by Location:

• Arizona:	3
• Arkansas:	3
• Colorado:	4
• Kansas:	2
• Louisiana:	4
• New Mexico:	4
• Oklahoma:	5
• Texas:	34
• Utah:	3
• Wyoming:	3

Tenure at TechStar:

▪ 12+ Years:	7
▪ 8+ Years:	7
▪ 5+ Years:	8
▪ 3+ Years:	8
▪ Less than 3 Years:	11

Industry Experience:

▪ Total Years of Experience:	425
▪ Average Years by Person:	11
▪ 1-10 Years:	16
▪ 11-20 Years:	14
▪ 21+:	9

Education:

Associates Degrees:

▪ Instrumentation:	6
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Bachelors Degree:

▪ Business:	8
▪ Other:	6
▪ Chemistry:	3
▪ Engineering:	15
• Management:	2
• Electrical Engineering	2
• Industrial Distribution	4
• Chemical Engineering	5
• Mechanical Engineering	2
• Petroleum Engineering	1

Masters Degree:

▪ Chemical Engineering	1
▪ Business Administration	2

FIELD SERVICE

Field Service Team by Location:

Houston Ship Channel:	8
East Texas:	1
Midland/Odessa:	1
Dallas/North Texas:	2
Oklahoma:	1
Greater Louisiana:	1
Nested Team:	9
Field Service Coordinator (ALL):	1

Total: 24

Tenure at TechStar:

▪ 12+ Years:	1
▪ 8+ Years:	3
▪ 5+ Years:	3
▪ 3+ Years:	4
▪ Less than 3 Years:	3

Industry Experience:

▪ Total Years of Experience:	109
▪ Average Years by Person:	7



- **Nuclear Services:**
 - Onsite Commissioning, Calibration and Start-Up
 - Source Holder and Shutter Repair
 - Leak Tests and Shutter Checks
 - Source Disposal Facilitation
 - Bracket Fabrication
 - Radiological Services
 - Maintenance and Troubleshooting
- **Manufacturer Software Calibration Procedures**
- **Flow Surveys**
- **Wireless Surveys**
- **Care and Maintenance of Analyzer Systems**
- **Supervision:**
 - Pre-Installation
 - Installation/Start-Up
- **Factory Certified In-House Bench Repairs**
- **Upstream Automation Projects**
- **Project Management Services**
- **Portable Instrumentation Recalibration & Repair**

TRAINING & DEVELOPMENT SOLUTIONS



Training Course Offerings:

- Basic Instrumentation
- BN 3500 & Transducer
- Care & Maintenance for Large Case Analyzers and Sample Systems
- Detecting Bearing Failures With Vibration Data
- Fixed Gas Permanent Instruments (LEL|PPM|O2)
- Flow: Basic & Advanced
- Flow: Liquid Ultrasonic
- Gas Analyzer Maintenance & Long-term Care
- ISO Category I, II & III – Vibration Analyst Training & Certification
- Level Measurement: Guided Wave
- Level Measurement: Radar
- Modbus
- Moisture Measurement
- PC Hart Communication Software
- PLC
- Radiation Based Measurements



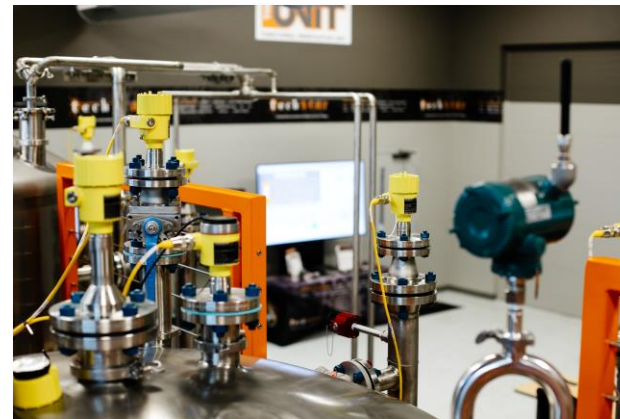
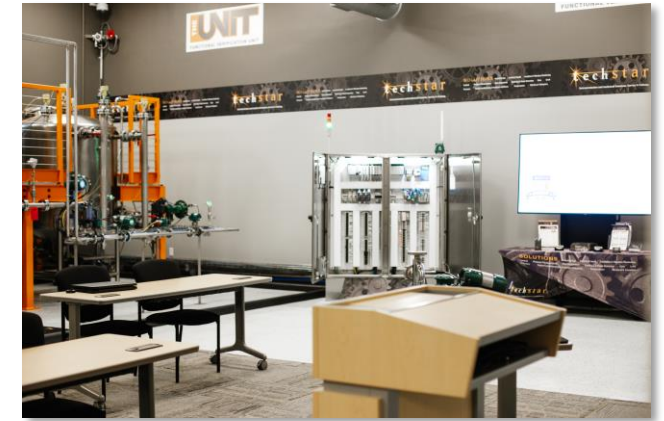
TRAINING & DEVELOPMENT SOLUTIONS: HANDS ON APPLICATION



FUNCTIONAL VERIFICATION UNIT

THE UNIT provides interactive training specific to a customer's process conditions without interrupting actual production at their facility. This fully functional process unit has been designed to help customers learn more about their process and optimize production.

- Fully Functional Live Unit
- Duplicate Process Conditions
- Solve Issues
- Troubleshoot
- Test
- Process Specific Training in A Controlled Environment





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