



techstar

Instrumentation and Analytical Solutions, Service & Training

Analytical Gas Analytical Liquid Condition & Vibration Monitoring Controls Data Acquisition

SOLUTIONS

Density Enclosures Fixed Gas & Flame Detection Flow Heat Trace

Level Moisture Pressure Signal Conditioning & Isolation Temperature Wireless & Telemetry

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PROUDLY REPRESENTING:



COMPANY INFORMATION

- Established December 10, 2001
- Seek to Achieve Deep Market Penetration
- Focused on End Users, EPC's, OEM's and Upstream Oil & Gas
- View Integration as Key Strategy to Gain Market Share
- Quality Hiring Practices:
 - Low to Zero Turnover
 - Employee Retention Through Benefits Package
- Annual Training for all Sellers:
 - Technical & Commercial Training
 - Telephone & Social Style Training
 - Management Support for Web-Based Training Programs
- Committed to 5S Methodology
- Facilities:

Corporate Office: Sales/Operations Building - 8,400 sq. ft.

- Training Center/Demo Area
 - Equipped with state-of-the-art audio/visual equipment
- Seating Capacity: 84
- Room easily converted to two separate meeting spaces
- Demo/Sales Presentation Area
- Exterior Customer Entertainment Area
- Strategically Located Near the Houston Ship Channel

Corporate Office: Annex Building - 6,000 sq. ft.

- Accounting, Inventory, Warehouse

Corporate Office: Annex.2 Building – 3,000 sq. ft.

- Process Training Unit

Eules Office (Dallas/Ft. Worth Area): 6,500 sq. ft.

- North Texas Sales, Inventory, Warehouse
- Training Center/Demo Area
 - Equipped with state-of-the-art audio/visual equipment
- Seating Capacity: 84

Corpus Christi Office: 3,800 sq. ft.

- South Texas Outside and Inside Sales
- Demo and Training Facility

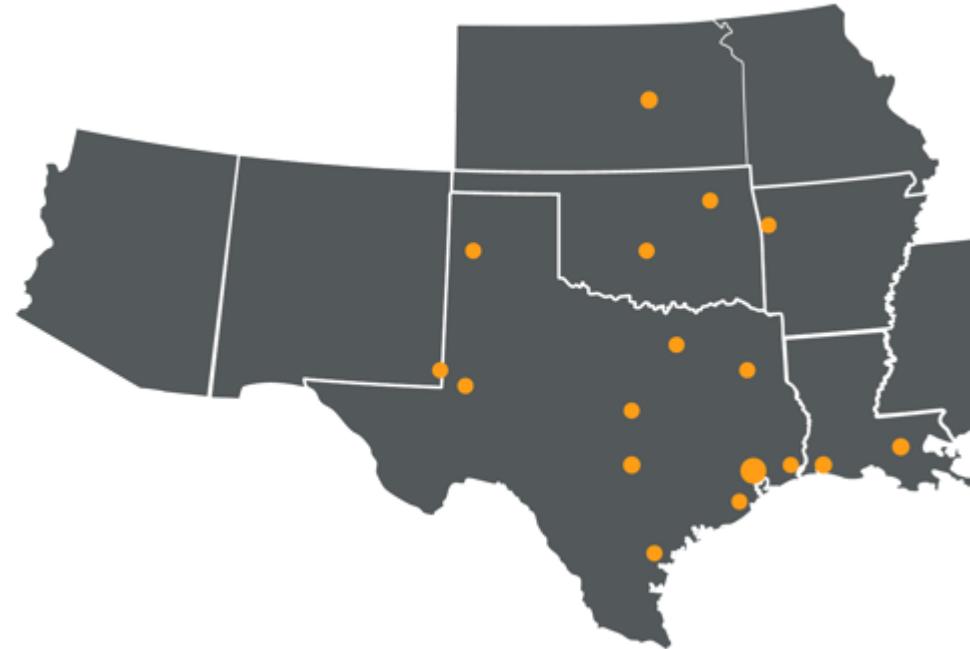
Tulsa Office: 1,100 sq. ft.

- Sales Office

TERRITORY SALES MANAGERS

Territory Sales Managers by Location:

Houston Ship Channel:	10
Upstream OGP & Integrators:	4
Baton Rouge:	1
Baytown/Chocolate Bayou/Mont Belvieu:	2
Beaumont/Port Arthur:	2
Freeport/Texas City:	2
Corpus Christi:	2
Lake Charles	1
Oklahoma City:	3
Tulsa:	3
Dallas/North Texas:	5
San Antonio/Austin:	1
Longview:	2
Amarillo/Eastern New Mexico:	1
Midland/Odessa:	5
Total:	44



Tenure at TechStar:

▪ 12+ Years:	8
▪ 8+ Years:	9
▪ 5+ Years:	10
▪ 3+ Years:	8
▪ Less than 3 Years:	9

Industry Experience:

▪ Total Years of Experience:	425
▪ Average Years by Person:	11
▪ 1-10 Years:	16
▪ 11-20 Years:	14
▪ 21+:	9

TRAINING & DEVELOPMENT SOLUTIONS



Training Course Offerings:

- Basic Instrumentation
- BN 3500 & Transducer
- Care & Maintenance for Large Case Analyzers and Sample Systems
- Detecting Bearing Failures With Vibration Data
- Fixed Gas Permanent Instruments (LEL|PPM|O2)
- Flow: Basic & Advanced
- Flow: Liquid Ultrasonic
- Gas Analyzer Maintenance & Long-term Care
- ISO Category I, II & III – Vibration Analyst Training & Certification
- Level Measurement: Guided Wave
- Level Measurement: Radar
- Modbus
- Moisture Measurement
- PC Hart Communication Software
- PLC
- Radiation Based Measurements



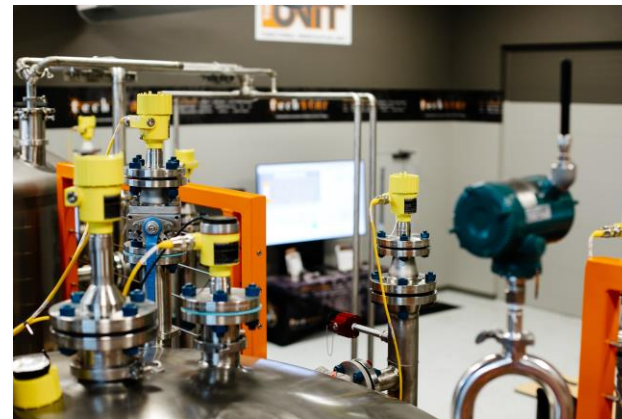
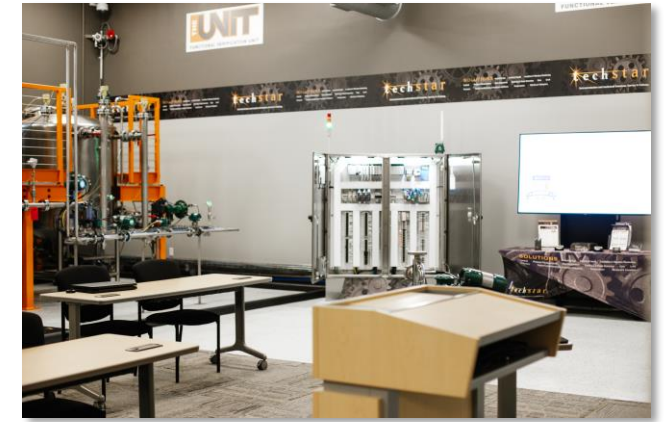
TRAINING & DEVELOPMENT SOLUTIONS: HANDS ON APPLICATION



FUNCTIONAL VERIFICATION UNIT

THE UNIT provides interactive training specific to a customer's process conditions without interrupting actual production at their facility. This fully functional process unit has been designed to help customers learn more about their process and optimize production.

- Fully Functional Live Unit
- Duplicate Process Conditions
- Solve Issues
- Troubleshoot
- Test
- Process Specific Training in A Controlled Environment





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